

## Mastering the Requirements Process

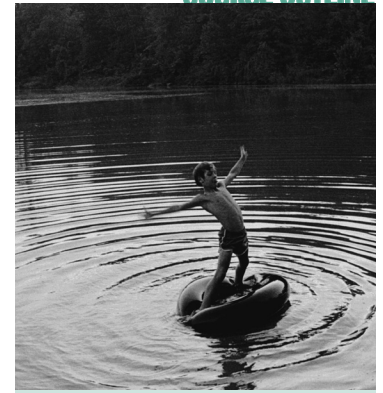
By mastering the project requirements process, business analysts and project managers can better manage customers' expectations and satisfy their needs. Requirements discovery is the first step to a successful project. This workshop focuses on the skills necessary to thoroughly gather requirements from stakeholders, procedures, system components, and various business documents. Quality requirements statements are the next step in a successful project. This workshop provides the best practices to write specific, measurable, achievable, realistic, and traceable, requirements statements. Finally, requirements must be properly communicated, validated and signed off to achieve a successful project outcome. By the end of this course, participants will have accomplished all three. Overall the workshop is designed to give participants the skills, hands-on application and confidence they need to tackle any project by producing and gaining approval for a quality requirements document.

### FEATURES

- Our facilitators bring real-world experience to every workshop.
- Participants will be led, not lectured, through a combination of presentations and hands-on exercises.
- Our workshops provide an experiential environment where participants can take risks and make adjustments based on their results before approaching large projects.
- Our workshop is consistent with the International Institute of Business Analysis' *Guide to the Business Analysis Body of Knowledge* (BABOK® Guide).

### DISCOVER HOW TO

- Apply concepts and techniques applicable to any tool or methodology.
- Elicit and capture stakeholder's requests and turn them into requirements.
- Write high quality business, functional and non-functional requirements
- Communicate, validate and gain sign off on the requirements document



**DURATION:**  
Traditional - 3 days.  
Virtual - 24 hours.

**CAPACITY:** 20 people.

**WHO SHOULD ATTEND:** those who need an advanced and detailed approach to defining business/technical requirements and implementing new processes or methodologies.

**PREREQUISITES:** Fast Start® in Business Analysis.

**PDU:** 21 credits.

**CDU:** 24 credits.

**COMPETENCIES**

**Business Analysis Planning and Monitoring**

- Plan Business Analysis Approach

**Elicitation & Collaboration**

- Conduct Elicitation
- Confirm Elicitation Results

**Requirements Life Cycle Management**

- Trace Requirements
- Maintain Requirements
- Prioritize Requirements
- Assess Requirements Changes
- Approve Requirements

**Requirements Analysis & Design Definition**

- Specify & Model Requirements
- Verify Requirements
- Validate Requirements

**Solution Evaluation**

- Measure Solution Performance
- Analyze Performance Measures
- Assess Solution Limitations
- Assess Enterprise Limitations
- Recommend Actions to Increase Solution

**Underlying Competencies**

- Analytical Thinking & Problem Solving
- Behavioral Characteristics
- Business Knowledge
- Communication Skills
- Interaction Skills
- Tools & Technology

**OUTLINE SUMMARY**

**Requirements Process**

- Recognize the cost of bad requirements
- System Development Life Cycle
- As-is and to-be analysis work
- The discovery process
- Correlate project size to requirements analysis
- Plan requirements work
- Perform an enterprise analysis overview

**Requirements Essentials**

- Requirements best practices
- Define the types of requirements
- Requirements grammar
- Differentiate requirements statements from design statements
- Write measurable requirements for success and testability
- Requirements documentation components

**Business Case**

- Recognize the components of business requirements
- Define system scope using a context diagram
- Write business requirements and draw a context diagram for the case study

**Stakeholder Requirements**

- Best practices for stakeholder interactions
- Identify the various people involved in requirements
- Requirements elicitation techniques
- Requirements tracing
- Facilitated requirements session
- Document stakeholder requirements for further development

**Functional Requirements**

- Functional requirements and functions
- Identify where functional requirements come from
- Turn stakeholder requirements into functional requirements
- Use Case components
- Turn a Use Case into functional requirements
- Turn artifacts into functional requirements
- Determine the correct level and format for functional requirements

**Non-Functional Requirements**

- Non-functional requirements
- Learn how to build non-functional requirements from stakeholder and functional requirements.
- Build non-functional requirements from business rules.

**Requirements Communication**

- Best practices for effective requirements communication
- Requirements validation meeting
- Verify requirements with identified stakeholders.
- Justify and interactively update requirements statements
- Gain sign-off approval to continue with design work.



Get to the Heart of the Matter.®